Filing Company: Golden Rule Insurance Company State Tracking Number:

Company Tracking Number: 6/2010 LTC REPORT

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: 6/2010 LTC reports

Project Name/Number:

## Filing at a Glance

Company: Golden Rule Insurance Company

Product Name: 6/2010 LTC reports

SERFF Tr Num: AULD-126694550 State: Arkansas
TOI: LTC06 Long Term Care - Other

SERFF Status: Closed-Filed State Tr Num:
Sub-TOI: LTC06.000 Long Term Care - Other

Co Tr Num: 6/2010 LTC REPORT State Status:

Filing Type: Form Reviewer(s): Marie Bennett, Harris

Shearer

Disposition Date: 07/09/2010

Authors: Angie Neville, Danita

Ragland-Hatton

Date Submitted: 06/28/2010 Disposition Status: Filed

Implementation Date Requested: On Approval Implementation Date:

State Filing Description:

#### **General Information**

Project Name: Status of Filing in Domicile: Pending

Project Number:

Requested Filing Mode: Informational

Explanation for Combination/Other:

Submission Type: New Submission

Overall Rate Impact:

Date Approved in Domicile:

Domicile Status Comments:

Market Type: Individual

Group Market Size:

Group Market Type:

Filing Status Changed: 07/09/2010 Explanation for Other Group Market Type:

State Status Changed:
Created By: Angle Neville

Submitted By: Danita Ragland-Hatton Corresponding Filing Tracking Number:

Filing Description: 6/2010 LTC reporting

Deemer Date:

# **Company and Contact**

#### Filing Contact Information

Angie Neville, Filing Specialist Angie.Neville@oneamerica.com

One American Square 317-285-1927 [Phone] Indianapolis, IN 46206 317-285-7538 [FAX]

**Filing Company Information** 

Filing Company: Golden Rule Insurance Company State Tracking Number:

Company Tracking Number: 6/2010 LTC REPORT

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: 6/2010 LTC reports

Project Name/Number:

Golden Rule Insurance Company CoCode: 62286 State of Domicile: Indiana

One American Square Group Code: Company Type:
P. O. Box 406 Group Name: State ID Number:

Indianapolis, IN 46206 FEIN Number: 37-6028756

(877) 285-7660 ext. [Phone]

-----

# **Filing Fees**

Fee Required? No Retaliatory? No

Fee Explanation:

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

Golden Rule Insurance Company \$0.00 06/28/2010

Filing Company: Golden Rule Insurance Company State Tracking Number:

Company Tracking Number: 6/2010 LTC REPORT

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: 6/2010 LTC reports

Project Name/Number:

# **Correspondence Summary**

### **Dispositions**

Status	Created By	Created On	Date Submitted
Filed	Marie Bennett	07/09/2010	07/09/2010

Filing Company: Golden Rule Insurance Company State Tracking Number:

Company Tracking Number: 6/2010 LTC REPORT

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: 6/2010 LTC reports

Project Name/Number: /

## **Disposition**

Disposition Date: 07/09/2010

Implementation Date:

Status: Filed Comment:

Rate data does NOT apply to filing.

Filing Company: Golden Rule Insurance Company State Tracking Number:

Company Tracking Number: 6/2010 LTC REPORT

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: 6/2010 LTC reports

Project Name/Number: /

Schedule	Schedule Item	Schedule Item Status Public Access
<b>Supporting Document</b>	Flesch Certification	Yes
<b>Supporting Document</b>	Application	Yes
<b>Supporting Document</b>	Health - Actuarial Justification	Yes
<b>Supporting Document</b>	Outline of Coverage	Yes
<b>Supporting Document</b>	Cover Letters	Yes
Supporting Document	Reports	Yes

Filing Company: Golden Rule Insurance Company State Tracking Number:

Company Tracking Number: 6/2010 LTC REPORT

TOI: LTC06.000 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: 6/2010 LTC reports

Project Name/Number:

## **Supporting Document Schedules**

Item Status: Status

Date:

Bypassed - Item: Flesch Certification

Bypass Reason: This is not applicable to this filing.

Comments:

Item Status: Status

Date:

Bypassed - Item: Application

Bypass Reason: This is not applicable to this filing.

**Comments:** 

Item Status: Status

Date:

Bypassed - Item: Health - Actuarial Justification

Bypass Reason: This is not applicable to this filing.

**Comments:** 

Item Status: Status

Date:

Bypassed - Item: Outline of Coverage

Bypass Reason: This is not applicable to this filing.

Comments:

Item Status: Status

Date:

Satisfied - Item: Cover Letters

Comments:

**Attachments:** 

ARKANSAS - DENIAL LETTER- GR.pdf

AR Replacement & Lapse LETTER CY 2009 - GRI.pdf

Filing Company: Golden Rule Insurance Company State Tracking Number:

Company Tracking Number: 6/2010 LTC REPORT

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: 6/2010 LTC reports

Project Name/Number:

Item Status: Status

Date:

Satisfied - Item: Reports

Comments:

**Attachments:** 

ARKANSAS - DENIAL REPORT - GR.pdf

AR Replacement & Lapse Rept CY 2009 - GRI.pdf



June 28, 2010

Arkansas Department of Insurance 1200 West Third Street Little Rock, AR 72201-1904

RE: LTC Claims Denial Report for 2009 NAIC #62286

Dear Sirs:

As administrator for the Golden Rule Insurance, The State Life Insurance Company, a OneAmerica company, is submitting the attached LTC Claims Denial report for reporting year 2009.

Please be advised that the report is based on asset-based life or annuity policies that allow access to the policy value for the purpose of paying long-term care expenses. These products don't necessarily replace traditional LTC products. It would be appreciated if you would confirm whether or not this report is applicable to asset-based products.

The reports for State Life's traditional LTC product are submitted separately by Lifecare Assurance.

If you have any questions, please contact me toll-free at 877-285-7660, Ext. 1077.

Sincerely,

Jeanne A. Leo, AIRC, HIA, ACS Senior Market Conduct Analyst

Jane A. Leo

Corporate Compliance & Market Conduct

/jal

Enclosure



June 28, 2010

Arkansas Department of Insurance 1200 West Third Street Little Rock, AR 72201-1904

RE: LTC Replacement and Lapse Report for 2009 NAIC #62286

Dear Sirs:

As administrator for the Golden Rule Insurance Company, The State Life Insurance Company, a OneAmerica company, is submitting the attached LTC Replacement and Lapse report for reporting year 2009.

Please be advised that the report is based on asset-based life or annuity policies that allow access to the policy value for the purpose of paying long-term care expenses. These products don't necessarily replace traditional LTC products. It would be appreciated if you would confirm whether or not this report is applicable to asset-based products.

If you have any questions, please contact me at 317-285-7428.

Sincerely,

Jeanne A. Leo, AIRC, HIA, ACS Senior Market Conduct Analyst

Jane A. Leo

Corporate Compliance & Market Conduct

/jal

Enclosure

#### Appendix E

Claims Denial Reporting Form Long -Term Care Insurance

For the State of ARKANSAS For the Reporting Year of 2009

Company Name: Golden Rule Insurance Company

Company Address: One American Square

P.O. Box 368

Indianapolis, IN 46206

Company NAIC Number: 62286

**Contact Person:** Denise Miller

Phone Number: (317) 285-4190

**Due:** June 30<sup>th</sup> Annually

The purpose of this form is to report all long-term care claim denials under inforce long-term care insurance policies. "Denied" means a claim, that is not paid for any reason other than for claims denied for failure to meet the waiting period or because of an applicable preexisting condition.

		State Data	Nationwide Data <sup>1</sup>
1	Total number of Long-Term Care Claims Reported	6	326
2	Total number of Long-Term Care Claims Denied	0	39
3	Percentage of Long-Term Care Claims Denied of those Reported	0%	11%
4	Number of Long-Term Care Claim Denials due to:		
	<ul> <li>Long-Term Care Services Not Covered under the policy<sup>2</sup></li> </ul>	0	1
	<ul> <li>Provider/Facility Not Qualified under the policy<sup>3</sup></li> </ul>	0	17
	Benefit Eligibility Criteria Not Met <sup>4</sup>	0	21
	• Other	0	0

 $C:\\ lemp\\ lotes F39F32\\ larkansas - Denial Report - Gr.doc$ 

\_

<sup>&</sup>lt;sup>1</sup> The nationwide data may be viewed as a more representative and credible indicator where the data for claims reported and denied for your state are small in number.

<sup>&</sup>lt;sup>2</sup> Example – home health care claim filed under a nursing home only policy.

<sup>&</sup>lt;sup>3</sup> Example – a facility that does not meet the minimum level of care requirements or the licensing requirements as outlined in the policy.

<sup>&</sup>lt;sup>4</sup> Examples – a benefit trigger not met, certification by a licensed health care practitioner not provided, no plan of care.

LONG-TERM CARE REPLACEMENT REPORT

REPORT COMPANY: GOLDEN RULE INSURANCE COMPANY, NAIC COMPANY CODE 62286

PERIOD COVERED: JANUARY 1, 2009 - DECEMBER 31, 2009

REGULATION: DIVISION 400-LIFE, ANNUITIES, AND HEALTH, CHAPTER 4, LONG-TERM CARE:

SECTION 10 REPORTING REQUIREMENTS A-F

A. AGENT ANNUAL REPLACEMENT SALES VS. TOTAL SALES AND AGENT SALES THAT HAVE LAPSED VS. TOTAL SALES

B. TEN PERCENT (10%) OF AGENTS WITH GREATEST PERCENTAGES OF LAPSES AND REPLACEMENTS

		POLICIES	REPLACE-	PERCENT	POLICIES	TOTAL	PERCENT
BROKER	BROKER #	ISSUED	MENTS	REPLACED	ISSUED	LAPSED	LAPSED
KERI M YARBROUGH	8297916	0	0		0	3	
MARY ELIZABETH AUSTI	GR1003282	0	0		0	1	
DONALD G BAKER	GR1121717	0	0		0	1	
MICHAEL J GIBBS	GR1161559	0	0		0	1	
JAY WESLEY DAVIDSON	GR1237817	0	0		0	1	
EUELYN ANN RESHAN	GR1238406	0	0		0	1	
WILLIAM RAYMOND WHEE	GR1289714	0	0		0	1	

#### ARKANSAS

THE ABOVE CHART INCLUDES ALL AGENTS THAT SUBMITTED ASSET-CARE BUSINESS WITH REPLACEMENT ACTIVITY.

C. REPORTED REPLACEMENT AND LAPSE RATES DO NOT CONSTITUTE A VIOLATION OF INSURANCE LAWS. THIS REPORT IS FOR THE PURPOSES OF REVIEWING MORE CLOSELY AGENT ACTIVITIES.

D.	TOTAL NUMBER OF LAPSED POLICIES IN 2009	9
E.	TOTAL NUMBER OF POLICIES ISSUED IN 2009	0
	TOTAL NUMBER OF REPLACEMENT POLICIES ISSUED IN 2009	0
	PERCENTAGE OF TOTAL ISSUED IN 2009	N/A (div by 0)
	TOTAL NUMBER OF IN FORCE POLICIES	122
	PERCENTAGE OF TOTAL IN FORCE POLICIES	0.0%
	(POLICIES IN FORCE AS OF DECEMBER 31, 2009)	

F. "POLICY" SHALL MEAN ONLY LONG-TERM CARE INSURANCE, AND "REPORT" MEANS ON A STATEWIDE BASIS.